As we are nearing the end of the year the Dairy Industry is getting more and more positive, Murray Goulburn announcing a milk price rise, good rains in most areas and the cost of fodder decreasing which all amounts to a strong outlook.

The West and South Gippsland season has been good to date, heavy falls when we needed it has produced some strong silage crops, also giving the early summer crops a real good start, as we know its all about timing and right now another big follow up rain would see us in a great position. It is a vastly different story in the east Gippsland area, the Macalister Irrigation District is desperate for rain, with farmers irrigating consistently having a water right of 95%.

Export continues to be a large part of our business, China continues to seek large amounts of Australian Holstein Heifers. Dairy Livestock Services have secured an export order and have/will be supplying pregnant crossbred heifers to Malaysia, we will be selecting these heifers again mid November so watch our website for updates or contact your Dairy Livestock Services Agent.

Dairy Livestock Services conducted many successful sales in the past month, the most recent was the Hillview Park Holstein Dispersal, a sale top of \$20500 and a healthy average of \$3100. A great line up of cows with deep pedigrees proving that well grown, well bred cattle are continually in demand.

On the domestic front the continual demand for cows has been enormous, cows continue to demand good money as the demand is exceeding the supply!!!

Luke Russell Dairy Livestock Services